

Helping ACOs claim more from the Shared Savings

Navigating the Shared Savings Program

The federal government is pushing for accountable care organizations (ACOs) to take on greater financial risk by reducing time spent in upside-only tracks. In recent years more ACOs participating in the Medicare Shared Savings Program (MSSP) have assumed downside risk as the program progresses.

HealthCorum is a reliable partner that ACOs can trust to be successful and receive more from the shared savings program.

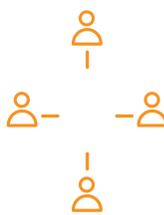
HealthCorum is a health data analytics company focused on driving greater efficiencies in provider networks by reducing wasteful spending and identifying providers with efficient practice patterns that are more likely to be successful at-risk or in value-based models. Below are some of the benefits of partnering with HealthCorum:



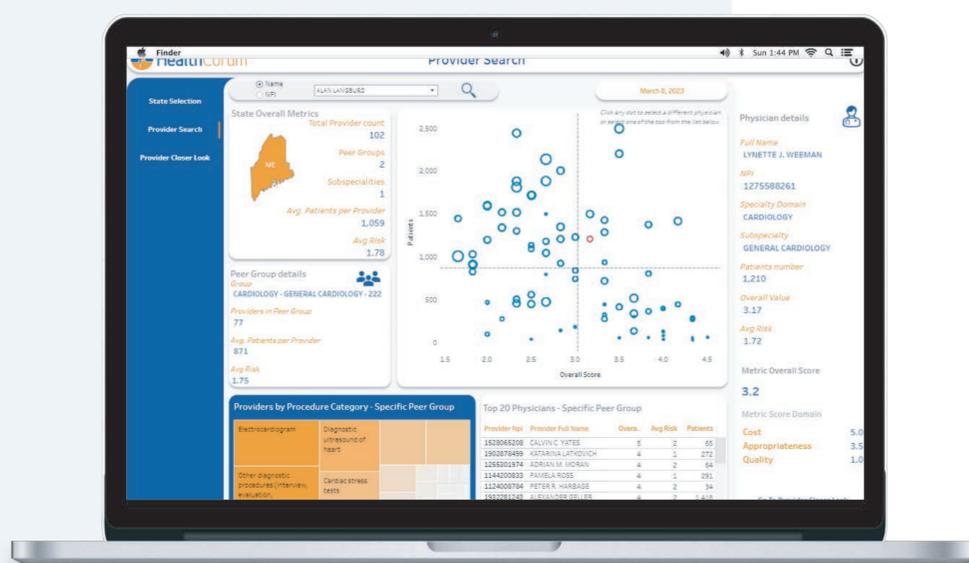
Establishing a network of high-quality, low-cost providers is a key to risk based ACO success. By partnering with HealthCorum, ACOs can optimize their networks with high-quality, cost-efficient providers to improve patient outcomes, reduce costs of care, and achieve shared savings.



HealthCorum helps ACOs develop a network of high-value facilities to reduce average length of stay and hospital readmissions rates, which are two metrics typically used to evaluate ACO performance.



Out-of-network utilization can also seriously derail an ACO's concerted efforts to provide better care at lower costs. A recent study out of the University of Michigan found that costs were higher for ACOs that had a greater percentage of patients who saw a primary care physician outside of the organization's network. HealthCorum leverages its referral identification technology to deliver insights into patient journeys and report on individual physician capture rates, primary care to specialist leakage, and overall network integrity.



HealthCorum ACO Platform

HealthCorum ACO Platform pulls disparate data sets together, enabling research of geographic markets nationwide. This data and the resulting insights can be leveraged to improve cost, quality, and appropriateness of care for patients. Using the platform for a selected market, ACOs can:



Build, expand, and optimize provider networks

- Use benchmarks of high-performing providers to set improvement goals
- Identify the highest-value physicians and facilities in your region
- Pinpoint specific areas for improvement based on drill-down metrics



Avoid preventable admissions and readmissions

- Decrease costs and improve performance metrics by steering patients to physicians and facilities with the lowest preventable admissions and readmissions rates when compared to peers



Optimize patient referrals

- Steer patients to high-scoring specialists, avoiding higher costs and poorer outcomes associated with unnecessary tests and treatments
- Utilize lower cost facilities for diagnosis and treatment



Reduce network leakage

- Understand how patients flow through the system from PCPs to specialists, specialists to hospitals, and hospitals to post-acute facilities
- Identify patterns and the specific sources of leakage to outside providers

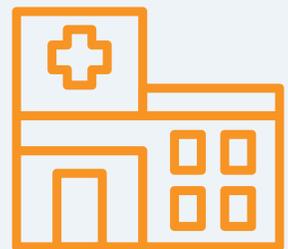


Analyze your provider market and improve competitive positioning

- Understand how your ACO compares to surrounding provider organizations
- Determine relative strengths and weaknesses to drive greater market share



1M+ INDIVIDUAL PROVIDERS



20K+ FACILITIES

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Schedule a Meeting:

